

For our international client from the optical sector, we are looking for a new Sales Representative who will be responsible for the lens business in Hungary.

Sales Representative Lenses Hungary

Main tasks:

- Daily visit of customers (shops) in whole Hungary and sales of lenses.
- Scheduling appointments and handling questions of clients.
- Guaranteeing an effective visit planning in order to achieve KPI.
- Reporting to the Sales Manager CEE.
- Analyzing and reporting structured information on competitors' activities.
- Presenting optical products to opticians.

Requirements:

- Optical practice experience and knowledge about lenses is essential.
- Bachelor degree is a plus.
- Sales experience is an advantage.
- Native Hungarian and **conversational English** is needed.
- Ready to travel on a daily basis in Hungary.
- Commercial skills and performance are key.
- Excellent oral and written communication skills.
- Driving license B category.

Offer: Competitive salary, company car, flexible working hours, self-development.

Location: Hungary

If you are interested in this position, please apply with your English CV.

cv.hu@targetexecutivesearch.com